

Amendment Directive No. 1106/2025

The Coffee Marketing and Quality Control (amendment) Directive No. 1106/2025

WHEREAS, the Coffee Marketing and Quality Control Directive No. 1100/2025 does not fully incorporate the provisions enabling for support, monitoring and control of coffee exporters and the initial capital (budget) is not in line with the current coffee market situation; it is necessary to amend the directive to further prevent and control illegal activities carried out using the Certificate of Competency.

NOW, Therefore, the Ethiopian Coffee and Tea Authority has issued this amending directive in accordance with proclamation No,1051/2017 article 24 sub 2 of the Coffee Marketing and Quality control; it is hereby amended as follow.

Part One

General

1. Short Title

This Directive may be cited as “**The Coffee Marketing and Quality Control (amendment) Directive No. 1106/ 2025**”.

2. Amendment

“The Coffee Trading and Quality Control Directive No. 1100/2025” is hereby amended as follows: -

2.1/ Without prejudice section 1 No.1.2 Sub No.1-165 of the Directive the following new sub- No. 16,17,18, and 19 shall be added.

16) “QR Code” means the secret code of a qualification certificate;

17) “Electronic method” means a method of information exchange that is carried out without human contact and is carried out with the help of technology;

18) “Scan” means the use of electronic devices to scan documents, photographs and other printed materials. It is stipulated;

19) “Laboratory” means a laboratory equipped with the necessary quality control equipment to perform basic coffee quality testing;

20) “Trade Association” means an organization that has been granted the title or recognition of a trade association in accordance with the Ethiopian Commercial Code Proclamation No. 1243/2013.

2.2/ Without prejudice Section 2, No. 2.5, Sub-No. 1, Letter (a) and (b) of the Directive the following new letter (c) is hereby added:

c) Any coffee exporter, except a farmer exporter, shall have a qualified coffee laboratory, certified by the Authority to conduct at least basic coffee quality cupping;

2.3/ Section 2, No. 2.5, Sub-No. (2), Letter (c) of the Directive is hereby amended as follows:

c) A person to be employed as a coffee quality cupper shall be 18 and more years old, possess at least a diploma, hold a renewed certificate of competency in tasting from a recognized coffee training institution, and have service experience starting from 0 year. One coffee quality cupper shall serve only one coffee exporter;”

2.4/ Under section 5 No.5.1 of the Directive Sub No. 1 and 2 are deleted and the following sub-No. “(1)” and “(2)” are replaced as follows:

- 1) Any applicant who wishes to obtain a coffee exporter certificate of Competency shall submit to the Authority, his application and evidence showing that he meets the requirements specified in the Regulation and the Directive Form 1 which scanned electronically;
- 2) Notwithstanding the provisions of Sub-No. (1) of this Section, in cases where it is proven that it is not possible to submit his application electronically due to system failure or un accessibility, he may submit it in person;

2.5/ Section 5 No. 5.1 sub-No. (7) of the Directive is amended as follows:

- 7) Any applicant who wishes to obtain a coffee exporter certificate of Competency, if he objects to the decision made by the Authority, may submit his complaint in writing to the Authority within 5 working days, either electronically or in person;

2.6/ Under section 5 No. 5.2 Sub No.5.2.6 sub-sub-No. (2) and (3) of the Directive has been amended and replace the following new sub-sub-No. (4);

- 2) If the applicant is an individual and requests a coffee exporter competency certificate, he shall provide a bank-certified document showing the minimum initial capital required for the business of at least 15,000,000.00 (fifteen million) birr and one year of financial activity;

3) If the business association requesting a coffee exporter competency certificate is a business association, it shall provide a bank-certified proof of initial capital of 20,000,000.00 (twenty million) birr and at least two of its shareholders with the highest shareholding must provide a bank-certified document showing one year's financial activity;

4) If the applicant for a coffee exporter competency certificate is a individual person private limited liability company, the owner of the company must submit a bank-certified document showing one year's financial activity, subject to the initial capital amount stipulated in Sub-Article-3 of this Article;

2.7/ Section 5, number 5.2, sub- number 5.2.6, items 4 to 10 of the guidelines have been amended to become items 5 to 11, respectively.

2.8/ Without prejudice section 5 No.5.1 Sub No.1-9 of the Directive the following new sub- No. 10, 11 and 12 is added.

10) The Exporter who has fulfilled the required requirements and is authorized to issue a Certificate of Competency shall physically appear or be represented by his legal representative and shall present his signature;

11) In the case of a business association, the manager must be present in person to sign and receive;

12) Without prejudice sub-No. 11) of the above, if the manager unable appear in person due to imprisonment, illness, being abroad or another occurrence of force majeure is approved his legal representative may sign in person;

2.9/ Under section 5 No.5.2 of the Directive shall be amended as follows:

5.2 Issuance of Certificate of Competency:

The Authority shall issue a Certificate of Competency to exporters who meet the requirements by preparing a QR code with a color print that is not susceptible to damage;

2.10/ Under section 5 No.5.3 after sub-No. (7) of the Directive, new Sub-No. (8) added and Sub-No. (8) and (9) of the Directive adjusted as sub- No. (9) and (10)

8) A coffee exporter who has obtained a certificate of competence shall enter into the business of exporting coffee within one year except for a farmer exporter and shall renew it within the renewal period laid down in the directive;

2.11/ Without prejudice section 5 No.5.5 Sub-No. (1) letter (a) and (b) of the Directive the following new letter (c) is added.

- c) If the person to whom the certificate of competency has been issued has had his certificate of competency suspended by the authority to rectify the deficiencies, and he has not renewed it with appropriate corrections within three (3) months from the date of suspension, the coffee exporter certificate of competency shall be cancelled;"

2.12/ Miscellaneous Provisions

Without prejudice the provisions of Section 14 No.14.1 Sub-No.1-18 of the Directive the following new Sub-No. 19 added.

- 19) Any person or organization engaged in the business of coffee exporter, coffee supplier exporter, coffee grower exporter or commercial exporter shall not have more than one type of exporter Certificate of Competency under the same person.

3. Effective Date

This Directive shall be effective from the date it is registered by Federal Ministry of justice and loaded on the Authority`s official web site.

Addis Ababa, July, 2025

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Ethiopian Coffee and Tea Authority